

TURN
OBSTACLES

INTO
OPPORTUNITIES



Nov. 30 - Dec. 2, 2016
Palmer House Hilton Chicago Hotel
Chicago, IL

Wednesday, November 30, 2016

Time	Room	Session	Speaker
4:30 – 6:30 p.m.	Red Lacquer Ballroom	Welcome Reception - sponsored by DuPont Pioneer (Come as your travel plans allow)	

Thursday, December 1, 2016

Time	Room	Session	Speaker
7:00 – 8:00 a.m.	Red Lacquer Ballroom	Registration and Exhibits	
8:00 – 8:15 a.m.	Grand Ballroom	Welcome	Sara Schafer, Editor, Top Producer Magazine
8:15 – 9:00 a.m.	Grand Ballroom	Today's Opportunities for Women in Agriculture	Alexis Taylor, Deputy Under Secretary, Foreign Agricultural Services (invited)
9:00 – 10:00 a.m.	Grand Ballroom	Consumer Trends and How Farmers Can Capitalize	Diane Holdorf, Chief Sustainability Officer and Vice President, Kellogg Company
10:00 – 10:30 a.m.	Red Lacquer Ballroom	Break and Networking Connection Point	
10:30 – 11:45 a.m.	Grand Ballroom	Family Business Boundaries: An Interactive Discussion	Barb Dartt and Stephanie Edsall, The Family Business Consulting Group
12:00 – 2:10 p.m.	Learning Sessions & Lunch	(Enjoy a box luncheon while listening to three rounds of various learning sessions)	

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Thursday, December 1, 2016 (con't)

Time	Room	Session	Speaker
12:15 – 12:45 p.m.	Various	Learning Session 1	
12:50 – 1:20 p.m.	Various	Learning Session 2	
1:25 – 1:55 p.m.	Various	Learning Session 3	
2:15 – 3:15 p.m.	Grand Ballroom	What's Ahead for 2017? A "U.S. Farm Report"	Host: Tyne Morgan, U.S. Farm Report Host; Panelists: Naomi Blohm, Stewart-Peterson; Julianne Johnston, Pro Farmer; Angie Maguire, Citizens Grain
3:15 - 3:45 p.m.	Red Lacquer Ballroom	Networking Break and Connection Point	
3:45 - 5:00 p.m.	Grand Ballroom	Turning Your Dreams into Reality	Vivian Howard, Restaurateur, Chef and star of the PBS Food show "A Chef's Life"
5:00 – 6:30 p.m.	Red Lacquer Ballroom	Networking Cocktail Reception	

Friday, December 2, 2016

Time	Room	Session	Speaker
7:00 – 8:00 a.m.	Grand Ballroom	Breakfast With Your State	
8:10 – 9:00 a.m.	<u>Breakout Session 1</u> Salon 1	Choosing the Accounting Method and Tracking the Right Production Details	Julie Strain, Red Wing Software
	Salon 4	Changing Your FarmHer Lens	Marji Guyler-Alaniz, FarmHer
	Salon 3	Clear the Clutter: How to Shut Out Market Noise and Focus on Your Bottom Line	Angie Maguire, Citizens Grain

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Friday, December 2, 2016 (con't)

Time	Room	Session	Speaker
	Salon 5	Navigating Landlord Negotiations	Mykel Taylor, Kansas State University
	Salon 2	How to Manage Your Debt and Banking Relationships	Ashley Arrington, Agri Authority
	Salon 6	Leadership and Management Skills for Women	SkillPath Instructor
9:10 – 10:00 a.m.	<u>Breakout Session 2</u>		
	Salon 1	Choosing the Accounting Method & Tracking the Right Production Details	Julie Strain, Red Wing Software
	Salon 4	Changing Your FarmHer Lens	Marji Guyler-Alainz, FarmHer
	Salon 3	The Ultimate Watch List for 2017 Grain Marketing	Naomi Blohm, Stewart-Peterson
	Salon 5	Navigating Landlord Negotiations	Mykel Taylor, Kansas State University
	Salon 2	How to Manage Your Debt and Banking Relationships	Ashley Arrington, Agri Authority
	Salon 6	Leadership and Management Skills for Women	SkillPath Instructor
10:00 – 10:30 a.m.	Red Lacquer Ballroom	Networking Break and Connection Point	

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Friday, December 2, 2016 (con't)

Time	Room	Session	Speaker
10:30 – 11:20 a.m.	<u>Breakout Session 3</u>		
	Salon 1	4 Difficult Conversations to Have Around Your Farm's Succession Plan	Amy Wirtz, Family and Business Success
	Salon 4	Livestock Outlook: Facing Challenging Times	Julianne Johnston, Pro Farmer
	Salon 3	Panel: Women in Agribusiness Success Stories	Moderator: Sara Schafer; Panelists: Annie Dee, Dee River Farms, Alliceville, AL; Mary Courtney, Courtney Farms, Bagdad, KY; TBD
	Salon 5	My Team is Driving Me Crazy!	Rena Striegel, Transition Point Business Advisors
	Salon 2	Untangling Your 2017 Crop Insurance Decisions	Speaker: TBD
	Salon 6	Controlling Chaos and Thriving Under Pressure	SkillPath Instructor
11:30 – 12:20 a.m.	<u>Breakout Session 4</u>		
	Salon 1	Be the Team Captain of Your Farm's Succession Plan	Amy Wirtz, Family and Business Success
	Salon 4	Stay Ahead of the Regulations Coming to Your Farm	Jean Payne, Illinois Fertilizer Institute
	Salon 3	Tips for Marketing with Your Other Half	Tommy Grisafi, Advance Trading

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Time	Room	Session	Speaker
	Salon 5	My Team is Driving Me Crazy!	Rena Striegel, Transition Point Business Advisors
	Salon 2	Untangling Your 2017 Crop Insurance Decisions	Speaker: TBD
	Salon 6	Controlling Chaos and Thriving Under Pressure	SkillPath Instructor
12:30 – 2:15 p.m.	Grand Ballroom	Lunch with Guest Speaker: Being Exceptional	Nicole Price, Lively Paradox
2:15 p.m.	Adjourn		